

HP JetAdvantage Partner Sold Solutions Catalog



Technology advancements in business—mobility, the cloud, security, and fleet management—evolve rapidly. Businesses require innovation to keep pace in this changing environment. Streamline crucial paper-based and electronic business processes, using powerful HP JetAdvantage business workflow and printing partner solutions that set you apart from the competition. Help reduce IT workload and costs, enhance employee productivity, and enable users to print securely—wherever business demands.

HP JetAdvantage Partner Sold Management and Cloud¹ Solutions



- Print management
- Job accounting

HP JetAdvantage Partner Sold Security Solutions

- Secure document and check printing
- Secure pull printing and authentication

HP JetAdvantage Partner Sold Mobile Print Solutions

- Mobility

HP JetAdvantage Partner Sold Workflow Solutions

- Output management

More HP JetAdvantage Partner Sold Solutions

- Device extension
- Fonts and barcodes
- Host printing


HP desires to deliver and promote quality business printing and cloud solutions to the market place. JetAdvantage partner sold solutions extend the value and reach of HP LaserJet printers and MFPs as well as contribute to the increased revenue of HP devices.

The HP JetAdvantage program offers solution development opportunities while providing tools and resources necessary to deliver customer-ready products. HP carefully evaluates and selects partners based on business potential, technology fit, contribution to HP's competitive advantage, market presence and development capabilities.

HP JetAdvantage Solutions are comprised of a best-in-class portfolio that leads the market in Workflow, Security, Management and Mobile Print. Our solutions are of the highest quality and are supported on the broadest set of devices.

HP JetAdvantage Partner Sold Management Solutions

Print Management

Company	Solution name	Description	Region
EuroForm A/S 	JetAdvice Manager	Cloud based managed print solution with the best dataset available, providing a solid basis for making informed decisions—both for you and your customers. Ideal for a wide range of use cases including: automated supplies handling, custom system integration and reliable advice on device level. Advanced reports and email alerts ensures high efficiency and reduce costs.	AMS, APJ, LA, EMEA
EuroForm A/S	JetAdvice Hybrid	Endless possibilities, such as integration, automation, prototyping, one-time reports and more. Link any back office system with JetAdvice Manager, for easy access to the collected data in any on-premise SQL database, regardless of where it is located. No more time-consuming manual synchronization between systems, but more time to processes that create more business value.	AMS, APJ, LA, EMEA
EuroForm A/S	JetAdvice Premium	The full picture of your print environment with professional on-demand and in-depth reports, which instantly creates valuable assessments for decision making. With unlimited reports of unlimited managed devices and the best dataset available, it is the most complete cloud-based tool to optimize a printing fleet. All collected data will be safely stored forever for your reference.	AMS, APJ, LA, EMEA
Galaxy	Focus Print	The Focus Print® Application is a monitoring and management platform dedicated for printing and copying infrastructure (MPS). This solution allows to capture data on printing processes related to print volume and its costs as well as copying processes data	NA, EMEA, APJ, LA

Job accounting

HP partner job accounting solutions allow users to monitor, allocate and optimize printing costs, but also have security features. You will find them listed in the Secure pull printing and authentication category.

HP JetAdvantage Partner Sold Security Solutions

Secure document and check printing

Company	Solution name	Description	Region
AP Technology	APSecure-BOC Branch Official Check Printing System	Streamline the process of official check issuance at branch locations, while enhancing overall fraud control, using a web-based application. Provide print-stream encryption to the printer-level on select HP LaserJet Printers.	NA
AP Technology	APSecure-RCP Remote Check Printing System	Enhance security when printing checks locally and to remote locations, using a web-based application.	NA
AP Technology	APSecure-ROC Remote Official Check Printing System	Offer commercial clients the ability to print cashier's checks to remote, off-network locations. Centralize printing management at the bank, and allow for print-stream encryption on select HP LaserJet printers.	NA
AP Technology	SecureCheck Pro	Print checks on blank stock, using most industry-standard accounting applications.	NA
AP Technology	SecurePay	Help protect against fraud by automating the conversion and transmission of positive pay files, in your bank's required format.	NA
Privatizer Technologies LLC	Print to Mail Accessory	Fold and seal your stamped mailings, including checks, invoices, receipts, and direct-mail promotions.	NA, LA
Shanghai Jitao	EZTracker	EZTracker is a job accounting software for HP's LaserJet/MFP devices developed in Mainland China. It enables companies to save on printing costs immediately and help manage what is printed and who is printing.	APJ

Secure pull printing and authentication/job accounting

Company	Solution name	Description	Region
BrocadeSoft	SysPrint	BrocadeSoft SysPrint is a comprehensive server-based digital output management solution, it enables user to install a central, local print queue with universal print driver in.	APJ
PaperCut Software International	PaperCut MF	Protect confidential documents and slash the volume of unclaimed printouts by ensuring users release print jobs when ready at the MFP using Find-Me printing. User's queue print jobs to a virtual queue, and then securely release them for printing with user login/swipe card authentication only when standing at a specific MFP to collect sensitive documents. Allocate costs at the device to shared accounts and bill or charge for every copy, print, scan and fax. Track the job origin with watermarking and see what's been printed with archiving to ensure high levels of accountability and security for all user activity.	WW

HP JetAdvantage Partner Sold Security Solutions (continued)

Secure pull printing and authentication/job accounting (continued)

Company	Solution name	Description	Region
PaperServe	PaperServe	Can be easily suited to any market where the desired result is visibility into your printing infrastructure so that measurement and management can become a reality. Results in a successful monitoring and cost-saving system.	EMEA
Ringdale	FollowMe	Safeguards confidential information with secure FollowMe office and mobile printing. Provides authenticated access control and auditing for copy, fax and scan workflows on HP MFPs. Provides customizable reporting and policy tools for cost management and compliance. Branch Office printing, Data Loss Prevention (DLP) and an enterprise scalable feature set to compliment.	NA, EMEA, APJ, LA

HP JetAdvantage Partner Sold Mobile Print Solutions

Mobility

Company	Solution name	Description	Region
PrinterLogic	Mobile, BYOD & Guest Printing	Enables mobile, BYOD users and guests to easily print, whether they are on or off-network. On-network users email their print jobs to the PrinterLogic queue and release to any network printer. Off-network users email their print job directly to a specific printer where they are received and immediately printed.	EMEA,AMS
Ringdale	Ringdale FollowMe Mobile Printing	Enable guest users to easily print to networked printers and MFPs within the enterprise. Guests can easily submit documents to print from any connected mobile phone or tablet device without administrative assistance or access to the corporate network. Apps are not required to enable guest printing and full reporting capabilities are available for guest print usage.	NA, EMEA, APJ, LA
Ringdale	Ringdale FollowMe Guest Printing	Enable guest users to easily print to networked printers and MFPs within the enterprise. Guests can easily submit documents to print from any connected mobile phone or tablet device without administrative assistance or access to the corporate network. Apps are not required to enable guest printing and full reporting capabilities are available for guest print usage.	NA, EMEA, APJ, LA

More HP JetAdvantage Partner Sold Workflow Solutions

Output management

Company	Solution name	Description	Region
LBM Systems, LLC	AXIAR Output Management	Automatically format, deliver, and track print jobs to HP LaserJets and MFPs, through most standard operation systems.	NA, EMEA
LBM Systems, LLC	AXIAR Deliver	Schedule, intelligently route, track, and troubleshoot document delivery, using print queue management software.	NA, EMEA
LBM Systems, LLC	AXIAR Format	Create personalized forms, print barcode fonts, and convert documents to network printer-ready format, using any HP business class printing device. Eliminate the need for DIMMs, pre-printed forms, and dot matrix printers. Help accelerate customer migrations to digital document delivery.	NA, EMEA
LBM Systems, LLC	ClusterQue	Intelligently route and deliver print output using ClusterQue software, through most standard operating systems.	NA, EMEA
PrinterLogic	PrinterLogic Enterprise Printer Management Solution	Eliminates print servers and enables centrally managed direct IP printing. Empowers IT to manage their entire printer environment from a single administrator portal and the end user to install their own printers with one click. Other features include: centralized printer driver management, pull and mobile printing, Citrix, VDI, VMware printing and more.	EMEA,AMS
PrinterLogic	Release Printing	Empowers users to print from any device and release their print job to any network printer. User must be at the printer to release the print job via multiple authentication methods, including badge scan, console release or by entering their Active Directory credentials. Thereby increasing security and reducing waste.	EMEA,AMS
SEH Computertechnik GmbH	SEH Print Server Solutions	Choose SEH Print Server Solutions for efficient spooling management, network traffic, and server administration. Many solutions include security options, including ThinPrint .print Client, free support and updates with up to a five year warranty.	EMEA
stethos Systemhaus GmbH	WELP	Deploy a scalable output management solution, using modular software that works with most operating systems and HP print devices.	NA, EMEA

More HP JetAdvantage Partner Sold Solutions (continued)

Device extension

Company	Solution name	Description	Region
SEH Computertechnik GmbH	Fiber Adapter FC126/1126 for HP	The Fiber Converter FC1126 for Gigabit Ethernet and the FC126 100Mbit Ethernet are integrated adapters for connecting HP printers to fiber optic networks	EMEA,AMS,APJ

Fonts and barcodes

Company	Solution name	Description	Region
EuroForm A/S	EuroForm Barcode 100	Print barcodes on HP LaserJet printers quickly and accurately. Deploy from a desktop using Microsoft Windows or from a mainframe.	NA, EMEA
stethos Systemhaus GmbH	OCR and Barcode Font Module	The OCR and Barcode Module adds easy, quick and versatile OCR, barcode, and symbol printing (featuring the ,Euro symbol, and many common packaging and electrical symbols) to a standard HP printer.	NA, EMEA

Host printing

Company	Solution name	Description	Region
MPI Technologies	Blue Kit IPDS USB	Enable native AFP/IPDS language on your HP LaserJet or MFP for high speed performance. Deploy bi-directional communication and error recovery, to minimize data loss and page duplication.	NA, EMEA, APJ, LA
MPI Technologies	Blue Server	Convert AFP/IPDS and SCS into PCL or Postscript, and convert print jobs into searchable and indexed PDF or TIFF files.	NA, EMEA, APJ, LA
MPI Technologies	HostCom EIO	Output PCL and PostScript files on HP LaserJet printers and MFPs, using HostCom EIO—an external Coax/Twinax hardware print server.	NA, EMEA, APJ, LA
MPI Technologies	LinkCom IV	Output PCL and PostScript files on HP LaserJet printers and MFPs, using LinkCom IV, an external Ethernet hardware print server that supports Power Over Ethernet.	NA, EMEA, APJ, LA
MPI Technologies	DocOut	Output PCL, PostScript, and PDF files via system spool or LAN directly to your HP LaserJet printer or MFP, through most standard server platforms.	NA, EMEA, APJ, LA
MPI Technologies	LinkCom EIO	Output PCL and PostScript files via the EIO ports on HP LaserJet printers and MFPs, using LinkCom EIO—an internal Ethernet hardware print server.	NA, EMEA, APJ, LA

1. Partner Sold Solutions with Cloud capabilities. Contact company for software requirements.

Want to learn more about the HP JetAdvantage Partner Program?
For more information, visit the [HP JetAdvantage Partner Program brochure](#).

NA: North America
LA: Latin America
EMEA: Europe, Middle East, Asia
APJ: Asia Pacific, Japan

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