

# HP Leadership in the Manufacturing and Distribution Industries



AUTOMATE. INNOVATE. SECURE



## HP wins Keypoint Intelligence - Buyers Lab PaceSetter Award for Manufacturing 2020 - 2021



Based on in-depth research, the PaceSetter Award for Manufacturing recognizes the vendors that offer the most impressive portfolios of hardware devices, software solutions, and technical and professional services. Keypoint said, "HP demonstrated a deep knowledge of the issues facing manufacturers, including the need for productivity, regulatory compliance, transformative technologies, and intellectual property protection."

HP was recognized for our portfolio that enables manufacturers to transform how products are designed, built, and distributed, including:

- A broad range of print technology—from handheld label printers to powerful graphics devices—to cover the various applications needed in a factory, warehouse, or office.
- Multi Jet Fusion and Metal Jet 3D print technology for on-demand manufacturing.
- Computing technology, including virtual reality and immersive computing.

## HP's deep, broad experience

For over 50 years, HP has been partnering with leading manufacturing and distribution organizations, supplying the technical expertise and business savvy to help position them at the forefront of their industry. This experience gives us unique insight into your needs to reduce costs, increase productivity, and drive profitability.

## Our three-pronged strategy

HP specializations for the manufacturing and distribution industries include:

- **Efficient processes:** Reduce time-wasting error-prone steps while moving information through secure and compliant automated workflow processes.
- **Innovative approach:** Increase value with innovative products and processes designed to differentiate your business and drive productivity.
- **Secure operations:** Protect valuable information through groundbreaking products, services, and solutions designed to mitigate risk.

Our strategy for automating and streamlining document-intensive processes is outlined in greater depth at [hp.com/go/mdiworkflow](https://hp.com/go/mdiworkflow). Many of the solutions featured on this site provide intelligent, industry-specific solutions that focus on increasing profitability.



## Why HP?

HP has a long tradition of innovation and commitment to manufacturing and distribution. Our decades of experience, together with the solutions and services we've built for manufacturing and distribution, can simplify secure communication, collaboration, and access to relevant data and business processes.

We will take the time to understand your specific needs and create a plan to help optimize your fleet, ensure data and document security, and manage your evolving workplace.

Learn more at [hp.com/go/mdiworkflow](https://hp.com/go/mdiworkflow)

## INTUITIVE SOLUTIONS FOR MANUFACTURING

- [HP Workflow Discovery and industry-specific needs analyses](#) use Lean Six Sigma practices and include security assessments, which together inform and support your investment in HP technology and services.
- [The HP Enterprise Test Lab](#) features rigorous protocols that ensure performance of the hardware and software are working together as a system.
- [The world's most secure printers<sup>1</sup> and personal computing systems<sup>2</sup>](#) help ensure higher levels of security for protecting intellectual property and other confidential information, as well as complying with government requirements.

## HP MANAGED SERVICES SOLUTIONS AND DEVICES FOR MANUFACTURING

- [HP Managed Print Services](#) strengthens your competitive position by increasing productivity, enhancing security, improving environmental stewardship, lowering operational costs, and re-investing for future growth. Turn your imaging and printing assets into a business advantage.
- [HP Digitization Solutions](#) help manufacturers embrace Industry 4.0 technology to become agile, streamline operations, and automate processes such as delivery notification/POD, invoice processing, employee Form I-9 verification, and timesheet collection. Digital transformation enables operational efficiency by helping reduce time-wasting, error-prone steps, while moving information through secure and compliant automated workflow processes. HP Industry Consultants can help identify and drive paper bottlenecks out of your operations and support a more digital, mobile workforce.
- [HP Jet Fusion 5200 Series Industrial 3D Printing Solution](#) unlocks the full potential of large-scale additive manufacturing. HP 3D hardware, software, and services are designed to help you expand into volume production.
- [HP DesignJet T3500 Production MFP](#) increases productivity with the most cost-effective HP DesignJet MFP,<sup>3</sup> built for rigorous IT demands. Meet all your black-and-white and color needs, while enjoying low cost of operation, advanced copy and scan features, and unattended operation.

## HP LAPTOPS AND DESKTOPS

Designed with utility in mind, durability, security, and safety are fundamental must-haves and are incorporated in a large and growing suite of devices in the HP portfolio that includes:

- [HP ZBook Studio G7 Mobile Workstation](#), enabling product developers to securely design, develop, and render anytime, anywhere with uncompromising reliability in a groundbreaking design. With high-performance NVIDIA Quadro graphics and certifications for all your favorite apps, it's the perfect solution for 3D CAD and simulation-based design.
- [HP t520 Flexible Thin Client](#), a flexible, reliable desktop experience for your virtual network. Maximize productivity with the latest thin client technologies packed into a sleek, new, fanless, industrial design with AMD GX-212JC SOC, an ultra-fast flash drive interface, integrated dual DisplayPort, and native VGA.
- [HP Z VR Backpack Workstation](#), the world's most powerful wearable PC optimized for free-roam experiences.<sup>4</sup> A backpack and desktop in one that gives you the freedom to iterate quickly and experience large-scale designs in an interactive way. This light, comfortable backpack and hot swappable batteries lets you work, demonstrate, or train people with VR in any space.

<sup>1</sup> HP's most advanced embedded security features are available on HP Enterprise and HP Managed devices with HP FutureSmart firmware 4.5 or above. Claim based on HP review of 2019 published features of competitive in-class printers. Only HP offers a combination of security features to automatically detect, stop, and recover from attacks with a self-healing reboot, in alignment with NIST SP 800-193 guidelines for device cyber resiliency. For a list of compatible products, visit: [hp.com/go/PrintersThatProtect](https://hp.com/go/PrintersThatProtect). For more information, visit: [hp.com/go/PrinterSecurityClaims](https://hp.com/go/PrinterSecurityClaims).

<sup>2</sup> Based on HP's unique and comprehensive security capabilities at no additional cost and HP's Manageability Integration Kit's management of every aspect of a PC including hardware, BIOS and software management using Microsoft® System Center Configuration Manager on HP Elite PCs with Windows® and 8th Gen and higher Intel® processors or AMD Ryzen™ 4000 processors and higher, HP ProDesk 600 G6 with Intel® 10th Gen and higher processors, and HP ProBook 600 with AMD Ryzen™ 4000 or Intel® 11th Gen processors and higher.

<sup>3</sup> Compared to other HP DesignJet T-series printers.

<sup>4</sup> Based on wearable backpack VR PCs as of March 26, 2019, and power based on processor, graphics, and memory.

